Objective: Promote land uses along the northern waterfront and nearby areas of Contra Costa County that provide high-quality employment opportunities and maximize economic benefits to the region, and champion this area as a desirable place to live and work.

1. Recognize value of industrial uses to regional economy:
   a. Document current employment, taxes and economic stimulation
   b. Publicize benefits to increase public awareness (including a database website)
   c. Redefine terms to reduce stigma of “industrial” uses (e.g., “production”)

2. Identify potential for new industrial development to ensure land supply:
   a. Catalog types of industrial uses that realistically can be attracted
   b. Survey businesses and brokers to identify key needs and concerns
   c. Investigate opportunities to attract new businesses and growth sectors
   d. Forecast realistic demand for land (by location/size/features)
   e. Sponsor annual quarterly progress meetings effort agencies and brokers

3. Protect existing supply of industrial land and industrial uses:
   a. Discourage conversion to other designations/uses by owners and agencies
   b. Discourage agencies to prevent incompatible uses nearby
   c. Consider adopting “right to operate” notice requirements for new residents
   d. Prepare for climate change and sea level rise in protecting industrial sites, rail lines, etc.

4. Inventory and market vacant and underutilized sites with industrial potential:
   a. Create regional database available to agencies and brokers
   b. Encourage cooperation and referrals among jurisdictions
   c. Sponsor field trips for brokers, developers, businesses, agency staff which would highlight both economic development sites and environmental settings

5. Promote consistent land use designations and treatment among jurisdictions:
   a. Update “industrial” land-use general plan and zoning descriptions
   b. Recommend performance standards as criteria for allowing uses
   c. Simplify, shorten and improve certainty in permitting processes
   d. Consider scoring system that allows simplified permitting for low-impact uses
   e. Publicize successful permitting of new businesses to attract attention
6. **Showcase the Northern Waterfront for its Regional Setting and Attributes**
   a. Enhance and preserve existing multimodal access; water, rail, road, air, and mass transit, as well as proximity to major port facilities.
   b. Showcase nearby shoreline parks and wetlands, trails and other quality of life amenities such as excellent schools which can be used to attract industry and retain skilled workers and managers.
   c. Locate new manufacturing in proximity to large amounts of housing in East County and at the largest development currently proposed in the Bay Area, the Reuse Plan of the Concord Naval Weapons Station.
   d. Identify and accurately describe the area labor force. Take advantage of an educated, skilled workforce.
   e. Strengthen ties to and take advantage of major nearby research institutions such as U.C. Berkeley.

7. **Recognize that Industrial and Manufacturing Uses also include potentially significant impacts**
   a. Consider impacts on adjoining local populations such as noise, pollutants and other health issues.